Haworth, Inc. - Office Furniture, Accessories, and Installation Services Award

Initial Award Term: October 1, 2013 – June 30, 2018

Currently in Renewal 1: July 1, 2018 - June 30, 2021

Remaining Renewals: one (1) two (2) year renewal period

Award Name: Office Furniture, Accessories, and Installation Services

Award Status: RenewalTerm

Award Type: IPHEC, A-1A

RFP#: 1SLE1302

Award Overview: The requirement of this solicitation is to provide access to economy, moderate and

high-end office furniture in wood, laminate and metal, accessories to office

furniture, and services (i.e. installations, set-up, design, product management, etc.).

66%

**Supplier Information** 

Supplier Name: Haworth, Inc.

Price/Discounts:

Office Systems/Case

**Textiles & Finishing** 

Goods	Haworth	53-71%
Stand Alone Desks	Haworth	53-63%
Seating	Haworth	40-63%
Storage	Haworth	53-71%
Tables	Haworth	53-71%
Accessories	Haworth	40-71%

Price Increase: 0% max. escalation for Renewal Period 1; Year1; July 1, 2018 to June 30, 2019

Haworth

3% max. escalation for Renewal Period 1; Year2; July 1, 2019 to June 30, 2020 0% max. escalation for Renewal Period 1; Year3; July 1, 2020 to June 30, 2021 3% max. escalation for Renewal Period 2; Year1; July 1, 2021 to June 30, 2022 0% max. escalation for Renewal Period 2; Year2; July 1, 2022 to June 30, 2023

**Ordering Information** 

Minimum Order: No minimum order requirement

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Substitution of Items:

Haworth will not provide alternates (or substitutes) for items listed on the order or release, unless approved by the University.

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Participating institutions will solicit a written quotation from each awardee on each furniture installation requirement and make an award to the lowest price.

- a. 1SLE1302 Office Furniture
  - i. Allsteel
  - ii. Haworth
  - iii. Kimball

Place Orders with:

All purchase orders placed for furniture, accessories or services, by the IPHEC participating Universities, will be placed with the awardees, who will contact their local dealership assigned, if the dealer is included in the services requested. No IPHEC purchase orders will be placed with a local dealership.

a. All invoicing against those purchase orders shall be the responsibility of the awardees, not their local dealership.

Payment Terms: 2% Net 15

Delivery Terms: FOB Destination, Freight Prepaid and Allowed

Partial Shipments: May occur with customer approval. The customer will not incur additional charges.

Shipping Terms: Standard Shipping included

If located within a 100-mile radius of the local dealer task & side chairs, etc. will be

Delivery w/Set-up delivered at no charge. Maximum product quantity of 10 does apply.

Dealer Straight time Overtime Weekend

Double-time &

installation/man/hr. installation/man/hr. holidays/man/hr.

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	Kayhan	\$100	\$142	\$170
	Illini Supply	\$73	\$109.5	\$146
	Dealer	Straight time installation/man/hr	Overtime installation/man/hr	Weekend Double-time & holidays/man/hr
Delivery w/Installation	Kayhan	\$100	\$142	\$170
	Illini Supply	\$73	\$109.5	\$146
Discounti	Dealer	Straight time installation/man/hr	Overtime installation/man/hr	Weekend Double-time & holidays/man/hr
Disassembly w/installation	Kayhan	\$100	\$142	\$170
	Illini Supply	\$73	\$109.5	\$146
Disassankh	Dealer	Straight time installation/man/hr	Overtime installation/man/hr	Weekend Double-time & holidays/man/hr
Disassembly and relocation	Kayhan	\$100	\$142	\$170
	Illini Supply	\$73	\$109.5	\$146

30 days of warehousing furniture at no charge.

Otherwise charges are as follows: Warehousing

Services:

\$1.25/SF/week

\$5.00/SF/month

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No hassle return goods policy.

Return Policy:

Custom items are exempted from this policy.

Warranty: All office furniture carries full, limited lifetime warranty.

Licensed Interior

**Design Services** 

Designer: \$75/hour charge for each designer (if no furniture is purchased)

\$75/hour charge for Design Services to confirm drawings and layouts (if no

Layout review: furniture is purchased).

Reconfigure

furniture: \$75/hour charge for each designer, to reconfigure existing system furniture

**Project Management Services** 

Project Manager \$75/hour charge for a project manager (if no furniture is purchased)

### **Contact Information**

University Contacts for Award Questions:

Award Contact: Kayci Puckett, Assistant Director, IPHEC Services,

217-244-9177

kbohlen@uillinois.edu

Secondary Graham LaMontagne, Contract Specialist, IPHEC Services

Contact: 217-300-6452

graham42@uillinois.edu

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## **Supplier Contacts**

Mary Basel Christopher
Account Executive | Higher Education, Healthcare and
State/Local Government
mary.basel@haworth.com
312.880.8107 (cell)

University of Illinois at Chicago, Champaign and Springfield; Governors State; Chicago State Northeastern, Northern, Eastern, Western Illinois University; Illinois State, Southern Illinois Springfield

Kimberly Weiss
Territory Sales Manager
Kimberly.weiss@haworth.com
314-405-0506
Southern Illinois University

Jill Stewart
Regional Vice President/Field
Sales Director - Midwest
630-432-3642
Jill.Stewart@Haworth.com

## **Additional Support Contacts for IPHEC:**

Tim Hodges Customer Program Manager <u>Tim.hodges@haworth.com</u> 616-393-1446 (W) 616-834-1994 (C)

Eric Pratt
Customer Service Rep.
eric.pratt@haworth.com
616-393-3297 (W)

Cody VanDyke
Back-Up Customer Service Representative
cody.VanDyke@haworth.com
616-393-3433 (W)

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University	Haworth Dealer Office
Chicago State University	Kayhan, Schaumburg, IL Mary Basel Christopher mary.basel@haworth.com 312.880.8107(C)
Eastern Illinois University	Illini Supply, Forsyth, IL Tim Mauzey Tim.mauzey@illinisupply.com 217-877-6551(O) 217-412-6584(C)  Back-up  Donna Mauzey Donna.mauzey@illinisupply.com 217-877-6551 (O) 217-412-5749 (C)
Governors State University	Kayhan, Schaumburg, IL Mary Basel Christopher mary.basel@haworth.com 312.880.8107(C)

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University	Haworth Dealer Office Furniture
Illinois State University	Illini Supply, Forsyth, IL  Donna Mauzey  Donna.mauzey@illinisupply.com  217-877-6551 (O)  217-412-5749 (C)  Back-up   Dana Ball  dana.ball@illinisupply.com  217-877-6551 (O)  217-652-0413 (C)
Northeastern Illinois University	Kayhan, Schaumburg, IL  Mary Basel Christopher  mary.basel@haworth.com  312.880.8107(C)
Northern Illinois University	Kayhan, Schaumburg, IL  Mary Basel Christopher  mary.basel@haworth.com  312.880.8107(C)

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University	University  Remaining Renewals: one (1) two (2) year renewal period  Haworth Dealer	
Offiversity	Office Furniture	
0 11 100 1		
Southern Illinois	Illini Supply, Forsyth, IL	
University School of	Dana Ball	
Medicine, Springfield	dana.ball@illinisupply.com	
	217-877-6551 (0)	
	217-652-0413 (C)	
	Pack up	
	Back-up	
	Ponna Mauzov	
	Donna Mauzey Donna.mauzey@illinisupply.com	
	217-877-6551 (O)	
	217-677-6551 (O) 217-412-5749 (C)	
Southern Illinois	Stiles Office Solutions, Inc., Carbondale, IL	
	Becky Phillip	
University, Carbondale	bphillips@stilesos.com	
	618-529-4950 (O)	
	618-457-7781 (C)	
Southern Illinois	Louer Facility Planning, Collinsville, IL	
University, Edwardsville	Jane Louer	
	Jlouer@louerplan.com	
	618-344-9610 (O)	
	618-593-4835(C)	
University of Illinois,	Illini Supply, Forsyth, IL	
Urbana-Champaign	Tiffany McCabe	
	<u>Tiffany.mccabe@illinisupply.co</u> m	
	217-877-6551(0)	
	309-838-0110(C)	
	Back-up	
	Donna Mauzey	
	Donna.mauzey@illinisupply.com	
	217-877-6551 (O)	
	217-412-5749 (C)	

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University	Haworth Dealer Office Furniture
University of Illinois, Chicago	Kayhan, Schaumburg, IL Mary Basel Christopher mary.basel@haworth.com 312.880.8107(C)
University of Illinois, Springfield	Illini Supply, Forsyth, IL Dana Ball dana.ball@illinisupply.com 217-877-6551 (O) 217-652-0413 (C) Back-up Donna Mauzey Donna.mauzey@illinisupply.com 217-877-6551 (O) 217-412-5749 (C)
Western Illinois University	Illini Supply, Forsyth, IL Dana Ball dana.ball@illinisupply.com 217-877-6551 (O) 217-652-0413 (C) Back-up Donna Mauzey Donna.mauzey@illinisupply.com 217-877-6551 (O) 217-412-5749 (C)