

## Award Summary

Exemplis LLC – Office Furniture, Accessories, and Installation Services Award

Initial Award Term: May 27, 2020 – May 27, 2025

Remaining Renewals: One (1) Five (5) year renewal period

Award Name: Office Furniture, Accessories, and Installation Services

Award Status: Initial Term

Award Type: IPHEC, A-1

RFP#: IPHEC1905

Award Overview: The scope of this solicitation is to provide access to economy, moderate and high-end (good, better, best) furniture in a variety of categories, offerings and surfaces including, but not limited to; wood, laminate, and metal. In addition, IPHEC is seeking a variety of accessories and related services (i.e. installation, set-up, design, product management, storage, etc.).

### Supplier Information

Supplier Name: Exemplis LLC

	<b>Average Discount</b>	<b>Category</b>
	54%	Collaboration Systems
	54%	Office Systems/Case Goods
	N/A	Storage
	54%	Lounge
	N/A	Medical
	54%	Classroom
	54%	Residential
Price/Discounts:	N/A	Auditorium
	54%	Desks
	54%	Tables
	54%	Seating
	0%	Accessories
	54%	Textiles & Finishes
	N/A	Surface Finishes

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Price Increase: 5% maximum escalation for year 2; May 26, 2021 to May 27, 2022  
5% maximum escalation for year 3; May 26, 2022 to May 27, 2023  
5% maximum escalation for year 4; May 26, 2023 to May 27, 2024  
5% maximum escalation for year 5; May 26, 2024 to May 27, 2025  
5% maximum escalation for year 6; May 26, 2025 to May 27, 2026  
5% maximum escalation for year 7; May 26, 2026 to May 27, 2027  
5% maximum escalation for year 8; May 26, 2027 to May 27, 2028  
5% maximum escalation for year 9; May 26, 2028 to May 27, 2029  
5% maximum escalation for year 10 May 26, 2029 to May 27, 2030

### Ordering Information

Minimum Order: No minimum orders requirements

In the event Exemplis LLC needs to substitute a Product listed on the participating university's Purchase Order:

Substitution of Items:

- We will acquire prior written approval from the order university
- The alternative Product(s) would already be listed in our approved Price Catalog
- We will offer the alternative Product(s) at the same or lower cost
- The alternative Product(s) will meet or exceed the performance specification of originally requested item(s)

Place Orders with:

- All purchase orders placed for furniture, accessories or services, by the IPHEC participating Universities, will be placed with the awardees, who will contact their local dealership assigned, if the dealer is included in the services requested. No IPHEC purchase orders will be placed with a local dealership.

a. All invoicing against those purchase orders shall be the responsibility of the awardees, not their local dealership.

Payment Terms: 1% Net 10

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Delivery Terms: Exemplis will comply with the terms and all shipments will be FOB- Destination, Freight Prepaid, and Allowed.

Partial Shipments: Exemplis LLC will comply with the terms of partial shipments.

	<b>Cost</b>	<b>Exceptions</b>
Delivery w/Set-up	Regular: \$128.00/hr Overtime: \$162.00/hr	None listed
	<b>Cost</b>	<b>Exceptions</b>
Delivery w/Installation	Regular: \$130.00/hr Overtime: \$190.00/hr Double Time: \$212.00/hr	None listed
	<b>Cost</b>	<b>Exceptions</b>
Disassembly w/installation	Regular: \$130.00/hr Overtime: \$190.00/hr Double Time: \$212.00/hr	None listed
	<b>Cost</b>	<b>Exceptions</b>
Disassembly and relocation	Regular: \$130.00/hr Overtime: \$190.00/hr Double Time: \$212.00/hr	Truck and driver: Regular: \$128.00/hr Truck and driver Overtime: \$162/hr

Warehousing Exemplis will not charge IPHEC and the participating universities any fees for the first thirty days. After the first thirty days, additional charges may apply. There are

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Services:	No warehouse limitations.
Return Policy:	If Exemplis at any time in the future maintains stock of product, Exemplis will comply with the “No Hassle” return policy.
Warranty:	Exemplis will not charge the participating university any fees associated with any rejected or replacement products.

### Design Services

Design Services:	All Interior Designers associated with Exemplis have the necessary software tools and accreditations to help with the design services requested by IPHEC and the participating universities.
	\$0/hour for each licensed Interior Designer, with furniture purchased.
	\$95/hour for each licensed interior Designer, without furniture purchased.

### Project Management Services

Project Manager	Exemplis LLC’s authorized dealer network have in-house Project Managers that work directly with the IPHEC and participating universities to accommodate all of their requirements.
	\$65/hour for project management service
Autocad Site License	\$0

### Contact Information

University Contacts for Award Questions:

Award Contact:	<b>Graham LaMontagne</b> 217-300-6452 <a href="mailto:Graham42@uillinois.edu">Graham42@uillinois.edu</a>
Secondary Contact:	<b>Kayci Puckett</b> 217-244-9177 <a href="mailto:kbohlen@uillinois.edu">kbohlen@uillinois.edu</a>

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### Exemplis contacts:

6415 Katella Avenue  
Cypress, CA 90630  
Phone: 714-995—4800  
Fax: 714-995-4855  
Email: [dcairo@exemplis.com](mailto:dcairo@exemplis.com)

### Additional Support Contacts for IPHEC:

Customer Service Rep:	<b>Katya King (Supervisor)</b> 714-763-1891 <a href="mailto:kking@exemplis.com">kking@exemplis.com</a>
Back-up Customer Service Rep:	<b>Louie Garcia (Supervisor)</b> 714-995-4800 ext.376 <a href="mailto:lgarcia@exemplis.com">lgarcia@exemplis.com</a>
Customer Service Manager:	<b>Aurelia Pollet (Vice President)</b> 909-247-4955 <a href="mailto:apollet@exemplis.com">apollet@exemplis.com</a>

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Exemplis LLC
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**Chicago State University**

Interior Investments, LLC,  
Lincolnshire, IL  
Brad Holway  
224-775-2045  
bholway@interiorinvestments.com

**Eastern Illinois University**

Resource One, Springfield, IL  
Lauren Nevius  
217-753-5709  
LNevius@resourceoneoffice.com

**Governors State University**

SDV Office Systems, LLC, Downers  
Grove, IL  
Mike Gilbert  
630-968-9500  
mike@sdvosystems.com

**Illinois State University**

Henricksen, Peoria, IL  
Barbara Mishler  
309-636-3290  
b.mishler@henricksen.com

**Northeastern Illinois University**

Henricksen, Itasca, IL  
Rick Failla  
630-250-9090  
r.failla@henricksen.com

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**Northern Illinois University**

Widmer Interiors, Inc., Rockford, IL  
Becky Beary  
779-771-6872  
bbeary@widmerinteriors.com

**Southern Illinois University School of  
Medicine, Springfield**

Resource One, Springfield, IL  
Chris Davis  
217-753-5709  
CDavis2@resourceoneoffice.com

**Southern Illinois University, Carbondale**

Stiles Office Solutions, Inc.,  
Carbondale, ILBecky Phillips618-  
529-4950bphillips@stilesos.com

**Southern Illinois University, Edwardsville**

Louer Facility Planning Inc.,  
Collinsville, IL  
Yvette Paris  
618-344-9610  
yparis@louerplan.com

**University of Illinois, Urbana-Champaign**

Resource One, Springfield, IL  
Lauren Nevius  
217-753-5709  
LNevius@resourceoneoffice.com

**University of Illinois, Chicago**

Interior Investments, LLC,  
Lincolnshire, IL  
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**University of Illinois, Springfield**

Resource One, Springfield, IL  
Lauren Nevius  
217-753-5709  
LNevius@resourceoneoffice.com

**Western Illinois University**

Widmer Interiors, Inc., Peoria, IL  
Megan Drendel  
309-439-9139  
mdrendel@widmerinteriors.com