

## Award Summary

Iceberg Enterprises, LLC– Office Furniture, Accessories, and Installation Services Award

Initial Award Term: May 27, 2020 – May 27, 2025

Remaining Renewals: One (1) Five (5) year renewal period

Award Name: Office Furniture, Accessories, and Installation Services

Award Status: Initial Term

Award Type: IPHEC, A-1

RFP#: IPHEC1905

Award Overview: The scope of this solicitation is to provide access to economy, moderate and high-end (good, better, best) furniture in a variety of categories, offerings and surfaces including, but not limited to; wood, laminate, and metal. In addition, IPHEC is seeking a variety of accessories and related services (i.e. installation, set-up, design, product management, storage, etc.).

### Supplier Information

Supplier Name: Iceberg Enterprises, LLC

	<b>Average Discount</b>	<b>Category</b>
Price/Discounts:	44.00%	Collaboration Systems
	N/A	Office Systems/Case Goods
	44.00%	Storage
	N/A	Lounge
	N/A	Medical
	N/A	Classroom
	N/A	Residential
	N/A	Auditorium
	44.00%	Desks
	44.00%	Tables

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44.00%	Seating
44.00%	Accessories
N/A	Textiles & Finishes
N/A	Surface Finishes

Price Increase: 7% maximum escalation for year 2; May 26, 2021 to May 27, 2022  
7% maximum escalation for year 3; May 26, 2022 to May 27, 2023  
7% maximum escalation for year 4; May 26, 2023 to May 27, 2024  
7% maximum escalation for year 5; May 26, 2024 to May 27, 2025  
7% maximum escalation for year 6; May 26, 2025 to May 27, 2026  
7% maximum escalation for year 7; May 26, 2026 to May 27, 2027  
7% maximum escalation for year 8; May 26, 2027 to May 27, 2028  
7% maximum escalation for year 9; May 26, 2028 to May 27, 2029  
7% maximum escalation for year 10 May 26, 2029 to May 27, 2030

### Ordering Information

- Minimum Order: No minimum orders requirements, however bulk orders may qualify for an additional bulk discount. We will quote larger orders as needed.
- Substitution of Items: Any proposed substitution will come from Iceberg’s Customer Service Department and will contain all the information required by this Section.
- Participating institutions will solicit a written quotation from each awardee on each furniture installation requirement and make an award to the lowest price.
  - All purchase orders placed for furniture, accessories or services, by the IPHEC participating Universities, will be placed with the awardees, who will contact their local dealership assigned, if the dealer is included in the services requested. No IPHEC purchase orders will be placed with a local dealership.
    - a. All invoicing against those purchase orders shall be the
- Place Orders with:

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responsibility of the awardees, not their local dealership.

Payment Terms: 1% Net30

Delivery Terms: Iceberg Enterprises, LLC accepts the terms F.O.B. Destination, dock to dock delivery. Additional fees may apply for inside delivery or white glove service.

Partial Shipments: Iceberg Enterprises, LLC acknowledges and accept the partial shipment policy stated in this Section. No additional freight will be charged due to back orders

Section 5.5.3.1. etc.

	<b>Cost</b>	<b>Detail</b>
Delivery w/Set-up	\$10.00	Tables Requiring Assembly
	\$0	Products with no assembly
	<b>Cost</b>	<b>Detail</b>
Delivery w/Installation	\$15 Per Board	Installation of Boards on Wall
	<b>Cost</b>	<b>Detail</b>
Disassembly w/installation	Quoted on an as needed basis	
	<b>Cost</b>	<b>Detail</b>
Disassembly and relocation	N/A	
Warehousing Services:	We own a warehouse in Sturgis, Michigan, which is available for storage. We currently have 50,000 square feet available for as long as needed.	
	\$0.35 cost per square foot/week	
	\$1.06 Cost per square foot/month	

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Additional Charges: in/out charges depending on product. This can be quoted as needed.

Return Policy: Iceberg Enterprises LLC, acknowledges acceptance of the “No Hassle “Return Policy.

Warranty: We provide a 15 year Manufacturer’s Limited Warranty on all products in our Catalog.

### Design Services

Design Services: We do not usually provide Design Services. If the University hires a Designer who provides specifications for a particular table finish or color we are willing and able to produce tables in our factory in Michigan. Such an order would be considered a “Custom” order and payment is required at the time of order.

### Project Management Services

Project Manager We do not provide Project Management Services.

AutoCad N/A

### Contact Information

University Contacts for Award Questions:

Award Contact: **Graham LaMontagne**  
**217-300-6452**  
[Graham42@uillinois.edu](mailto:Graham42@uillinois.edu)

Secondary Contact: **Kayci Puckett**  
**217-244-9177**  
[kbohlen@uillinois.edu](mailto:kbohlen@uillinois.edu)

Iceberg Enterprises, LLC contacts:

### Additional Support Contacts for IPHEC:

Customer Service Rep: **Emma Lang**  
**800-580-1310**  
[info@icebergenterprises.com](mailto:info@icebergenterprises.com)

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Back-up Customer Service Rep: **Toni Jory**  
**800-580-1310**  
[info@icebergenterprises.com](mailto:info@icebergenterprises.com)

Customer Service Manager: **Toni Jory**  
**800-580-1310**  
[info@icebergenterprises.com](mailto:info@icebergenterprises.com)

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**Dealerships**

Iceberg Enterprises LLC
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**Chicago State University**

National Office Works, Chicago, IL  
Joanna Davidson  
312-455-9343  
joanna.davidson@nationalofficeworks.com

**Eastern Illinois University**

Illini Supply, Inc., Forsyth, IL  
Donna Mauzey  
217-877-6551  
donna.mauzey@illinisupply.com

**Governors State University**

National Office Works, Chicago, IL  
Joanna Davidson  
312-455-9343  
joanna.davidson@nationalofficeworks.com

**Illinois State University**

Illini Supply, Inc., Forsyth, IL  
Donna Mauzey  
217-877-6551  
donna.mauzey@illinisupply.com

**Northeastern Illinois University**

National Office Works, Chicago, IL  
Joanna Davidson  
312-455-9343  
joanna.davidson@nationalofficeworks.com

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**Northern Illinois University**

National Office Works, Chicago, IL  
Joanna Davidson  
312-455-9343  
joanna.davidson@nationalofficeworks.com

**Southern Illinois University School of  
Medicine, Springfield**

Illini Supply, Inc., Forsyth, IL  
Donna Mauzey  
217-877-6551  
donna.mauzey@illinisupply.com

**Southern Illinois University, Carbondale**

Stiles Office Solutions, Inc., Carbondale, IL  
Becky Phillips  
618-529-4950  
bphillips@stilesos.com

**Southern Illinois University, Edwardsville**

Louer Facility Planning, Inc., Collinsville, IL  
Jane Louer  
618-344-9620 jlouer@louerplan.com

**University of Illinois, Urbana-Champaign**

Illini Supply, Inc., Forsyth, IL  
Donna Mauzey  
217-877-6551  
donna.mauzey@illinisupply.com

**University of Illinois, Chicago**

National Office Works, Chicago, IL  
Joanna Davidson  
312-455-9343  
joanna.davidson@nationalofficeworks.com

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**University of Illinois, Springfield**

Illini Supply, Inc., Forsyth, IL  
Donna Mauzey  
217-877-6551  
donna.mauzey@illinisupply.com

**Western Illinois University**

Illini Supply, Inc., Forsyth, IL  
Donna Mauzey  
217-877-6551  
donna.mauzey@illinisupply.com