

## Award Summary

Kimball – Office Furniture, Accessories, and Installation Services Award

Initial Award Term: May 27, 2020 – May 27, 2025

Remaining Renewals: One (1) Five (5) year renewal period

Award Name: Office Furniture, Accessories, and Installation Services

Award Status: Initial Term

Award Type: IPHEC, A-1

RFP#: IPHEC1905

Award Overview: The scope of this solicitation is to provide access to economy, moderate and high-end (good, better, best) furniture in a variety of categories, offerings and surfaces including, but not limited to; wood, laminate, and metal. In addition, IPHEC is seeking a variety of accessories and related services (i.e. installation, set-up, design, product management, storage, etc.).

### Supplier Information

Supplier Name: Kimball

	<b>Average Discount</b>	<b>Category</b>
Price/Discounts:	60.29%	Collaboration Systems
	61.56%	Office Systems/Case Goods
	58.00%	Storage
	56.00%	Lounge
	56.00%	Medical
	57.11%	Classroom
	56.00%	Residential
	56.00%	Auditorium
	58.50%	Desks
	56.00%	Tables

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56.00%	Seating
N/A	Accessories
N/A	Textiles & Finishes
N/A	Surface Finishes

Price Increase: 4.5% maximum escalation for year 2; May 26, 2021 to May 27, 2022  
4.5% maximum escalation for year 3; May 26, 2022 to May 27, 2023  
4.5% maximum escalation for year 4; May 26, 2023 to May 27, 2024  
4.5% maximum escalation for year 5; May 26, 2024 to May 27, 2025  
4.5% maximum escalation for year 6; May 26, 2025 to May 27, 2026  
4.5% maximum escalation for year 7; May 26, 2026 to May 27, 2027  
4.5% maximum escalation for year 8; May 26, 2027 to May 27, 2028  
4.5% maximum escalation for year 9; May 26, 2028 to May 27, 2029  
4.5% maximum escalation for year 10 May 26, 2029 to May 27, 2030

### Ordering Information

Minimum Order: No minimum orders requirements

Substitution of  
Items:

Kimball confirms and will comply.

- Participating institutions will solicit a written quotation from each awardee on each furniture installation requirement and make an award to the lowest price.
- All purchase orders placed for furniture, accessories or services, by the IPHEC participating Universities, will be placed with the awardees, who will contact their local dealership assigned, if the dealer is included in the services requested. No IPHEC purchase orders will be placed with a local dealership.

a. All invoicing against those purchase orders shall be the

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responsibility of the awardees, not their local dealership.

Payment Terms: N/A

Delivery Terms: Kimball Office’s standard policy includes to provide shipment to F.O.B. Destination. Kimball will comply with terms.

Partial Shipments: Kimball agrees and will comply. Kimball standard policy is to ship complete unless notified by the customer. If a partial shipment is necessary by Kimball, we will notify the customer for approval with no additional charges.

Section 5.5.3.1. etc.

	<b>Cost</b>	<b>Detail</b>
	\$125/hour	Normal Business Hours
Delivery w/Set-up	\$150/hour	Overtime and outside normal business hours
	\$250/hour	Weekends and holidays
	Quoted per project	Hoist/crane and/or special equipment

	<b>Cost</b>	<b>Detail</b>
	\$125/hour	Normal Business Hours
Delivery w/Installation	\$150/hour	Overtime and outside normal business hours
	\$250/hour	Weekends and holidays
	Quoted per project	Hoist/crane and/or special equipment

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	<b>Dealer</b>	<b>Cost</b>	<b>Detail</b>
		\$125/hour	Normal Business Hours
		\$150/hour	Overtime and outside normal business hours
		\$250/hour	Weekends and holidays
Disassembly w/installation		Quoted per project	Hoist/crane and/or special equipment
		\$50/day, \$0.33/Mile	Van
		\$105/day, \$0.65/mile	Box Truck
		<b>Cost</b>	<b>Detail</b>
		\$125/hour	Normal Business Hours
		\$150/hour	Overtime and outside normal business hours
		\$250/hour	Weekends and holidays
Disassembly and relocation		Quoted per project	Hoist/crane and/or special equipment
		\$50/day, \$0.33/Mile	Van
		\$105/day, \$0.65/mile	Box Truck
Warehousing	As a manufacturer Kimball does not offer warehousing services, however our authorized dealers offer this service. Kimball will work with IPHEC institutions on a		

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Services: case by case basis to assist in warehousing needs. The cost per sq. ft and handling costs will be addressed per project.

\$1.75/sq ft (after 30 days)  
\$2.00/sq ft (after 30 days)

Return Policy: Kimball confirms and will comply for standard stocked product.

Warranty: Kimball confirms and will comply.

### Design Services

Kimball works with architects, designers and end-users on numerous projects in the higher education, healthcare and corporate realms. Our Kimball team can help identify and execute sales strategy, relationship management and sustainable initiatives.

Design Services: \$75/hour (non-licensed) for furniture purchased  
\$125/hour (licensed) for furniture purchased

\$95/hour (non-licensed) without furniture purchased  
\$125/hour (licensed) without furniture purchased

### Project Management Services

Kimball will work with you to build a project team that allows us to tailor our resources to meet and exceed your requirements.

Project Manager

\$95/hour without furniture purchased

AutoCad N/A

### Contact Information

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University Contacts for Award Questions:

Award Contact: **Graham LaMontagne**  
**217-300-6452**  
[Graham42@uillinois.edu](mailto:Graham42@uillinois.edu)

Secondary  
Contact: **Kayci Puckett**  
**217-244-9177**  
[kbohlen@uillinois.edu](mailto:kbohlen@uillinois.edu)

### **Supplier Contacts**

\*Please see below\*

### **Dealership Information**

\*Please see below\*

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Kimball contacts:

**Additional Support Contacts for IPHEC:**

Customer Service Rep:	WestCentralCS@kimballinternational.com 800.482.1717
Customer Service Manager:	Alicia Vaal 800.309.1484 Alicia.Vaal@KimballInternational.com

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**Dealerships**

Kimball Office Inc

**Chicago State University**

Ellison Group, Chicago, IL  
Mary Ellison  
773-909-9000  
[mary@ellisongroup.com](mailto:mary@ellisongroup.com)

Interior Investments, Chicago, IL  
Bradley Holway  
224.775.2045  
[bholway@interiorinvestments.com](mailto:bholway@interiorinvestments.com)

**Eastern Illinois University**

Resource One, Springfield, IL  
Lauren Nevius  
217-753-5709  
[LNeivus@resourceoneoffice.com](mailto:LNeivus@resourceoneoffice.com)

Widmer, Inc., Bloomington, IL  
Laura Sammer  
309.454.7888  
[lsammer@widmerinteriors.com](mailto:lsammer@widmerinteriors.com)

**Governors State University**

Ellison Group, Chicago, IL  
Mary Ellison  
773-909-9000  
[mary@ellisongroup.com](mailto:mary@ellisongroup.com)

Midwest Office Interiors, Woodridge, IL  
Cheryl Fischer  
630-263-0313  
[cfischer@midwestofficeinc.com](mailto:cfischer@midwestofficeinc.com)



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**Illinois State University**

Widmer, Inc., Bloomington, IL  
Stan Wing  
309.454.7888  
swing@widmerinteriors.com

Resource One, Springfield, IL  
Lauren Nevius  
217-753-5709  
LNevius@resourceoneoffice.com

**Northeastern Illinois University**

Forward Space, Chicago, IL  
Kirk Dakarian  
312-848-6432  
kdakarian@forwardspace.com

Workspace Interiors by Office Depot,  
Lombard, IL  
Jennifer Kinser  
630-956-1597  
Jennifer.Kinser@WorkspaceInteriorsOD.com

**Northern Illinois University**

Henricksen, Itasca, IL  
Sandy Gagliano  
630-875-1038  
s.gagliano@henricksen.com

Widmer Interiors, Inc., Rockford, IL  
Becky Beary  
815.395.7266  
bbeary@widmerinteriors.com

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**Southern Illinois University School of  
Medicine, Springfield**

Wiley Office Furniture, Springfield, IL  
Diane Beauchamp  
217.544.2766  
diane.beauchamp@wileyoffice.com

Resource One, Springfield, IL  
Chris Davis  
217-753-5709  
CDavis2@resourceoneoffice.com

**Southern Illinois University, Carbondale**

Stiles Office Solutions, Inc., Carbondale, IL  
Becky Phillips  
618-529-4950  
bphillips@stilesos.com

Working Spaces, Inc., St. Louis, MO  
Marcy Handlan  
314-918-8778 mhandlan@wspaces.com

**Southern Illinois University, Edwardsville**

Resource One, Springfield, IL  
Lauren Nevius  
217-753-5709  
LNevius@resourceoneoffice.com

Wiley Office Furniture, Springfield, IL  
Diane Beauchamp  
217.544.2766  
diane.beauchamp@wileyoffice.com

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### **University of Illinois, Urbana-Champaign**

Widmer Interiors, Bloomington, IL Kathy  
Nichol  
309.454.7888 knichol@widmerinteriors.com

Ellison Group, Chicago, IL  
Mary Ellison  
773-909-9000  
mary@ellisongroup.com

### **University of Illinois, Chicago**

Interior Investments, Chicago, IL  
Bradley Holway  
224.775.2045  
bholway@interiorinvestments.com

Office Revolution, Chicago, IL  
Kurt Ferry  
847-220-0690  
kferry@office-revolution.com

### **University of Illinois, Springfield**

Wiley Office Furniture, Springfield, IL  
Zach Hoffman  
217.544.2766 x3032  
[Zach.hoffman@wileyoffice.com](mailto:Zach.hoffman@wileyoffice.com)

Widmer Interiors, Inc., Peoria, IL  
Megan Drendel  
309-439-9139  
mdrendel@widmerinteriors.com

### **Western Illinois University**

Resource One, Springfield, IL  
Lauren Nevius  
217-753-5709  
LNevius@resourceoneoffice.com

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