

## Award Summary

Krueger International, Inc. – Office Furniture, Accessories, and Installation Services Award

Initial Award Term: May 27, 2020 – May 27, 2025

Remaining Renewals: One (1) Five (5) year renewal period

Award Name: Office Furniture, Accessories, and Installation Services

Award Status: Initial Term

Award Type: IPHEC, A-1

RFP#: IPHEC1905

Award Overview: The scope of this solicitation is to provide access to economy, moderate and high-end (good, better, best) furniture in a variety of categories, offerings and surfaces including, but not limited to; wood, laminate, and metal. In addition, IPHEC is seeking a variety of accessories and related services (i.e. installation, set-up, design, product management, storage, etc.).

### Supplier Information

Supplier Name: Krueger International, Inc.

	<b>Average Discount</b>	<b>Category</b>
Price/Discounts:	54.00%	Collaboration Systems
	54.00%	Office Systems/Case Goods
	42.69%	Storage
	54.00%	Lounge
	54.00%	Medical
	54.00%	Classroom
	54.00%	Residential
	54.00%	Auditorium
	54.00%	Desks
	54.00%	Tables

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54.00%	Seating
54.00%	Accessories
48.60%	Textiles & Finishes
0.00%	Surface Finishes

Price Increase: 5% maximum escalation for year 2; May 26, 2021 to May 27, 2022  
5% maximum escalation for year 3; May 26, 2022 to May 27, 2023  
5% maximum escalation for year 4; May 26, 2023 to May 27, 2024  
5% maximum escalation for year 5; May 26, 2024 to May 27, 2025  
5% maximum escalation for year 6; May 26, 2025 to May 27, 2026  
5% maximum escalation for year 7; May 26, 2026 to May 27, 2027  
5% maximum escalation for year 8; May 26, 2027 to May 27, 2028  
5% maximum escalation for year 9; May 26, 2028 to May 27, 2029  
5% maximum escalation for year 10 May 26, 2029 to May 27, 2030

### Ordering Information

Minimum Order: No minimum orders requirements

Substitution of Items: KI will not provide alternates or substitute product on any purchase order received from an IPHEC member without approval by the appropriate designer or ordering University. KI will follow the requirements that the substitution must be listed in our price lists at the time of order, items must be at the same cost or lower than the original item, and substituted item must meet or exceed performance specifications of the original requested item.

- Place Orders with:
- Participating institutions will solicit a written quotation from each awardee on each furniture installation requirement and make an award to the lowest price.
  - All purchase orders placed for furniture, accessories or services, by the IPHEC participating Universities, will be placed with the awardees, who will contact their local dealership assigned, if the dealer is included in the

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services requested. No IPHEC purchase orders will be placed with a local dealership.

- a. All invoicing against those purchase orders shall be the responsibility of the awardees, not their local dealership.

Payment Terms: N/A

Delivery Terms: KI understands the requirement and will agree to the IPHEC F.O.B. Freight Shipment as written.

Partial Shipments: Orders can be split shipped only with faxed or written authorization. If an order cannot ship complete, KI will work with participating University end users to determine whether the order can be held until all products can ship together or with written authorization that the order can be split. If a partial shipment has been approved, KI will supply to the University end user a list of items shipping and delivery dates for those items.

Section 5.5.3.1. etc.

	<b>Cost</b>	<b>Detail</b>
	\$150	Liftgate Charge
		Seating/chair for delivery
		1. Applies to Seating Only
Delivery w/Set-up	\$20/chair	2. Qty 5 chairs or less
		3. Must have elevator
		4. Excludes product shipped KD

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	<b>Cost</b>	<b>Detail</b>
Delivery w/Installation	\$150	Lifegate Charge
	Quoted on a project by project basis.	Spacesaver files/systems require installation
	See Attached Installation pricing schedule	Installation

	<b>Cost</b>	<b>Detail</b>
Disassembly w/installation	Quoted on a project by project basis	Spacesaver products

	<b>Cost</b>	<b>Detail</b>
Disassembly and relocation	Union rates are \$140/hour	Reconfigure
	Non union varies between \$67-\$107	

Warehousing Services: KI recognizes that occasionally customers may experience unforeseen changes or delays in construction or renovation schedules and thus need to warehouse completed product that cannot be delivered as previously scheduled. Faced with this contingency, KI will hold shipments up to two weeks without additional charges. Cartage and/or storage expenses resulting from delays of more than two weeks will be the responsibility of the IPEC end user. If the product would already be headed down the road for delivery, KI's could provide warehouse storage by the installation subcontractor and will not charge any

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warehouse fees for the first 15 days. After 15 days there is a handling charge for each subsequent 30 days. If there is a need for a delay in manufacturing, notice should be given at least 15 days prior to manufacturing date. At that point production can be scheduled for manufacturing to a later date and warehousing product will not be necessary.

\$0.43 per square foot/week

\$1.67 per square foot/month

Return Policy:

KI understands the requirement and will agree to the IPHEC “No Hassle” Return Policy as written. The use of this "No Hassle” Return Goods Policy” would be subject to the following restrictions: •Product must not have been used, except in the case of latent defects (hidden defects);•Products are not custom; made-to-order products, unless made to the wrong written specifications or quote;•Original packaging must be used to return the product, if this is required by the awarded Respondent, and if it is still available, otherwise package will be returned under the package instructions of the Respondent; •Successful Respondent must be notified within 30 days of receipt that the product(s) is/are being returned except in the case of latent defects; and•Returns will be arranged by authorized personnel of the participating University after receiving a Return Authorization Number from the successful Respondent’s customer service.•The successful Respondent shall arrange to pick-up items for return within ten (10) working days after notification.

Warranty:

The warranty, which runs from the date of manufacture, covers defects in materials and craftsmanship found during normal usage of the products during the warranty period. If a product is defective, and if written notice of the defect is given to KI within the applicable warranty period, KI at its option will either repair or replace the defective product with a comparable component or product, or provide a refund of the purchase price. KI reserves the right to determine labor method used during replacement of product.

### Design Services

Design Services:

KI recognizes its customers have diverse requirements for project management, services and support, so KI designed its sales and product service capabilities to speed response to these changing needs. The company’s flexible service package allows customers to choose the services they want and

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whom they would like to perform those services. KI has also designated an internal account support team to handle all the requirements of your specific account. KI professionals have the ability to provide focused attention to each project's specific requirements.

\$0 cost per hour for each licensed Interior Designer, with furniture purchased

\$75 cost per hour for each licensed Interior Designer, without furniture purchased.

### Project Management Services

Project Manager As a KI account, The IPHEC would be assigned to an account coordinator at the corporate level who will oversee all aspects of the account. This person is further supported by backup personnel, an account team manager and senior-level management flowing all the way to the CEO's office. The IPHEC will also be supported by field support personnel including on-site project management, field sales/regional account managers, district territory leaders, regional product specialists and installation managers.

\$75 cost per hour for project management service.

AutoCad \$0 cost for use of Autocad

### Contact Information

University Contacts for Award Questions:

Award Contact: [Graham LaMontagne](#)  
[217-300-6452](tel:217-300-6452)  
[Graham42@uillinois.edu](mailto:Graham42@uillinois.edu)

Secondary Contact: [Kayci Puckett](#)  
[217-244-9177](tel:217-244-9177)  
[kbohlen@uillinois.edu](mailto:kbohlen@uillinois.edu)

### Supplier Contacts

\*Please see below\*

### Dealership Information

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Krueger International, Inc. contacts:

**Additional Support Contacts for IPHEC:**

Customer Service Rep:	Detailed by university below
Back-up Customer Service Rep:	Detailed by university below
Customer Service Manager:	Detailed by university below

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**Dealerships**

Krueger International Inc.	
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**Chicago State University**

KI, Chicago, IL  
Tim Poulakis  
708-222-7813  
tim.poulakis@ki.com

**Eastern Illinois University**

KI, Central IL  
John Leachman  
312-467-6850  
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**Governors State University**

KI, Chicago, IL  
Tim Poulakis  
708-222-7813  
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**Illinois State University**

KI, Central IL  
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**Northeastern Illinois University**

KI, Chicago, IL  
Kay Reinhardt  
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**Northern Illinois University**

KI, Chicago, IL  
Anson Arndt  
630-364-9180  
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**Southern Illinois University School of  
Medicine, Springfield**

KI, Chicago, IL  
John Leachman  
312-467-6850  
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**Southern Illinois University, Carbondale**

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Steve Stedman  
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**Southern Illinois University, Edwardsville**

KI, Southern IL  
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Louer Facility  
Jane Louer  
618-344-9610  
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**University of Illinois, Urbana-Champaign**

KI, Central IL  
John Leachman  
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**University of Illinois, Chicago**

KI, Chicago, IL  
Kay Reinhardt  
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**University of Illinois, Springfield**

KI, Central IL  
John Leachman  
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**Western Illinois University**

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